

CURRICULUM VITAE

Name: Hans Jarle Kind
Nationality: Norwegian
Address: Norwegian School of Economics (NHH), D225, Department of Economics, Helleveien 30, N-5045 Bergen, Norway
Phone: + 47 55 95 95 90 (Office)
+ 47 55 25 66 80 (Private)
Fax: + 47 55 95 93 50 (Office)
Mobile: + 47 957 39 837
e-mail: Hans.Kind@nhh.no

I EDUCATION

1999: Dr. oecon, Norwegian School of Economics (NHH).
1995: Cand oecon, NHH.
1993: Master of Business and Economics (MBE), Norwegian School of Management.

II CURRENT POSITION

Professor, NHH, N-5045 Bergen, Norway.

III PREVIOUS POSITIONS

2006- Professor, NHH
2004-2006: Associate Professor, NHH
2003-2004: Researcher I, SNF
2000-2002: Post-doc, NHH
1999-2000: Researcher II, SNF
1996-1998: Research Scholar, Institute of Economics, NHH.
1995-1996: Research Assistant, SNF.
1993-1995: Research Scholar (50%), Institute of Economics, NHH.

IV RESEARCH AND TEACHING AREAS

Current: Industrial Organization, Competition Policy, Media Economics, Telecommunications, Taxation and Public Policy.
Ph.D. topic: Economic Geography, Endogenous Growth Theory, International Economics.

V REFEREED PUBLICATIONS IN ENGLISH

- 1) 'Tax-free Digital News?' Co-authors: Øystein Foros and Tim Wyndham. *International Journal of Industrial Organization*, 2019(66), 119-136.
- 2) 'The importance of consumer multi-homing (joint purchases) for market performance: mergers and entry in media markets', Co-authors: Simon P. Anderson and Øystein Foros. *Journal of Economics and Management Strategy* 28, 2019, 125-137.
- 3) 'Competition for advertisers and for viewers in media markets' Co-authors: Simon Anderson and Øystein Foros. *Economic Journal* 128(February), 2018, 34-54.
- 4) 'Taxation in Digital Media Market'. Co-author: Marko Koethenbuerger. *Journal of Public Economic Theory*. 20, 2018, 20-29.
- 5) Raising rivals' costs or improving efficiency? An exploratory study of managers' views on backward integration in the grocery market'. Co-authors: Hanna Skjervheim Bernes, Isabel Marie Flo, and Øystein Foros. *Journal of Revenue and Pricing Management*. 2018.

- 6) 'Apple's Agency Model and the Role of Resale Price Maintenance'. Co-authors: Øystein Foros and Greg Shaffer. *RAND Journal of Economics*, 48(3), 2017, 673-703.
- 7) 'Product functionality, competition, and multi-purchasing' Co-authors: Simon Anderson and Øystein Foros. *International Economic Review*, 58(1), 2017, 183-210.
- 8) 'The Effects of Strategic News Sources on Media Coverage'. Co-authors: Armando J. Garcia-Pires and Lars Sjørgard. *Information Economics and Policy* 41, 2017, 28-35.
- 9) 'Inter-Firm Price Coordination in a Two-Sided Market' Co-authors: Tore Nilssen and Lars Sjørgard. *International Journal of Industrial Organization*, 44, 2016: 101-112.
- 10) 'Merger policy and regulation in media industries' Co-authors: Øystein Foros and Lars Sjørgard. In Simon P. Anderson, David Strömberg and Joel Waldfogel (Eds.) *Handbook of Media Economics*, Elsevier Publishing, 2015.
- 11) 'Effects of taxes and subsidies on media services' Co-author: Jarle Møen. In Robert G. Picard and Steven S. Wildman (eds): *Handbook on the Economics of the Media*. Edward Elgar Publishing, Cheltenham, UK. Northampton, MA, USA, 2015.
- 12) 'On the choice of Royalty Rule to Cover Fixed Costs in Input Joint Ventures' Co-authors: Kenneth Fjell and Øystein Foros. *International Journal of the Economics of Business* 22(3), 2015, 393–406.
- 13) 'Newspaper Differentiation and Investments in Journalism: The Role of Tax Policy'. Co-authors: Guttorm Schjelderup and Frank Stähler. *Economica*, 80, 2013, 131-148.
- 14) 'Ad pricing by multi-channel platforms: How to make viewers and advertisers prefer the same channel'. Co-authors: Øystein Foros and Guttorm Schjelderup. *Journal of Media Economics*, 25, 2012:133–146.
- 15) 'Media market concentration, advertising levels, and ad prices'. Co-authors: Simon P. Anderson, Øystein Foros and Martin Peitz. *International Journal of Industrial Organization*, 30, 2012, 321-325.
- 16) 'Mergers and Partial Ownership' Co-authors: Øystein Foros and Greg Shaffer. *European Economic Review* 55(7), 2011, 916-927.
- 17) 'Resale Price Maintenance and Restrictions on Dominant Firm and Industry-Wide Adoption' Co-authors: Øystein Foros and Greg Shaffer. *International Journal of Industrial Organization*, 29, 2011, 179-186.
- 18) 'Tax Responses in Platform Industries'. Co-authors: Marko Koethenbueger and Guttorm Schjelderup. *Oxford Economic Papers*, 62, 2010, 764-783.
- 19) 'Market Shares in Two-Sided Media Industries.' Co-author: Frank Stähler. *Journal of Institutional and Theoretical Economics*, 166(2); 2010, 205-211.
- 20) 'Business models for media firms: Does competition matter for how they raise revenue?' Co-authors: Tore Nilssen and Lars Sjørgard. *Marketing Science* 28(6); 2009, 1112-1128.
- 21) 'Price-dependent Profit-Sharing as a Channel Coordination Device'. Co-authors: Øystein Foros and Kåre P. Hagen. *Management Science*, 55; 2009, 1280-1291.
- 22) 'On Revenue and Welfare Dominance of Ad Valorem Taxes in Two-Sided Markets' Co-authors: Marko Koethenbueger and Guttorm Schjelderup. *Economics Letters* 104; 2009, 86 - 88.
- 23) 'Slotting Allowances and Manufacturers' Retail Sales Effort.' Co-authors: Øystein Foros and Jan Yngve Sand. *Southern Economic Journal* 76(1); 2009, 266-282.
- 24) 'Entry may increase network providers' profit'. Co-authors: Øystein Foros and Jan Yngve Sand. *Telecommunications Policy*, 33; 2009, 486–494.
- 25) 'Domestic regulation and international trade' Co-authors: Øystein Foros and Lars Sjørgard. *Journal of Industry, Competition and Trade* 9; 2009, 1-15.
- 26) 'Efficiency-Enhancing Taxation in Two-Sided Markets.' Co-authors: Marko Koethenbueger and Guttorm Schjelderup. *Journal of Public Economics* 92 (5-6); 2008, 1531-39.

- 27) 'Do Slotting Allowances Harm Retail Competition?' Co-author: Øystein Foros. *Scandinavian Journal of Economics* 110(2); 2008, 367-384.
- 28) 'R&D Policies, Trade and Process Innovation'. Co-author: Jan I. Haaland. *Journal of International Economics* 74(1); 2008, 170-187.
- 29) 'Competition for Viewers and Advertisers in a TV Oligopoly' Co-authors: Tore Nilssen and Lars Sjørgard. *Journal of Media Economics* 20(3); 2007, 211-233.
- 30) 'Managerial Incentives and Access Price regulation'. Co-authors: Øystein Foros and Lars Sjørgard. *European Journal of Law and Economics* 23; 2007, 117-133.
- 31) 'Network Ownership and Optimal Tariffs for Natural Gas Transport.' Co-authors: Kåre P. Hagen and Jan Gaute Sannarnes. In Dewenter, Ralf and Haucap, Justus (eds.) *Access Pricing: Theory and Practice*, Elsevier Science, Amsterdam, 2006.
- 32) 'Strategic Regulation Policy in the Internet'. Co-authors: Øystein Foros and Lars Sjørgard. *Journal of Regulatory Economics* 30; 2006, 63-84.
- 33) 'Cooperative and Non-cooperative R&D Policy in an Economic Union.' Co-author: Jan I. Haaland. *Review of World Economics* 142(4); 2006, 720-745.
- 34) 'Corporate Tax Systems, Multinational Enterprises and Economic Integration.' Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup. *Journal of International Economics* 65(2); 2005, 507-521.
- 35) 'Do Internet Incumbents Choose Low Interconnection Quality?' Co-authors: Øystein Foros and Jan Yngve Sand. *Information Economics and Policy* 17; 2005, 149-164.
- 36) 'Critical Factors in Transnational Oil Companies Localisation Decisions – Clusters and Portfolio optimisation.' Co-authors: Petter Osmundsen and Ragnar Tveterås. In Solveig Glomsrød and Petter Osmundsen (eds.): *Petroleum Industry Regulation within Stable States. Recent Economic Analysis of Incentives in Petroleum Production and Wealth Management*, Ashgate Publishers, 2005, 26-44.
- 37) 'Media Competition on the Internet.' Co-authors: Pedro P. Barros, Tore Nilssen and Lars Sjørgard. *Topics in Economic Analysis & Policy* 4 (1); 2004, 1-32.
- 38) 'Consequences of Imitation by Poor Countries on International Wage Inequalities and Global Growth.' *Review of Development Economics* 8(1); 2004, 47-67.
- 39) 'The Broadband Access Market: Competition, Uniform Pricing and Geographical Coverage.' Co-author: Øystein Foros. *Journal of Regulatory Economics* 23(3); 2003, 215-235.
- 40) 'The Role of FDI in Economic Development.' Co-authors: Kjetil Bjorvatn and Hildegunn Kyvik Nordås. *Nordic Journal of Political Economy* 28(2); 2002, 109-126.
- 41) 'Causes and Effects of FDI by the Norwegian Maritime Industry.' Co-author: Siri Pettersen Strandenes. *Maritime Policy & Management* 29(3); 2002, 223-239.
- 42) 'Access Pricing, Quality Degradation, and Foreclosure in the Internet.' Co-authors: Øystein Foros and Lars Sjørgard. *Journal of Regulatory Economics* 22(1); 2002, 59-83.
- 43) 'Endogenous Growth and Trade Liberalization between Small and Large Countries.' *Review of International Economics* 10(1); 2002, 151-165.
- 44) 'Globalization versus Protectionism: Consequences for Long-term Growth and Welfare in the South.' *Japanese Economic Review* 53(3); 2002, 274-289.
- 45) 'Gains and Losses from Trade when Countries differ in Public Knowledge Stocks.' *Atlantic Economic Journal* 29(3); 2001, 274-293.
- 46) 'Competing for Capital in a Lumpy World.' Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup. *Journal of Public Economics* 78(3); 2000, 253-274.

VI OTHER PUBLICATIONS IN ENGLISH

- 47) 'Media platforms chasing exclusive eyeballs'. Co-authors: Simon P. Anderson and Øystein Foros. VoxEU, 2018.

- 48) 'The media market and the battle for increasingly rare exclusive eyeballs'. Co-authors: Simon P. Anderson and Øystein Foros. *LSE Business Review*, March 6th, 2018.
- 49) 'Does Apple's agency model raise eBook prices?'. Co-authors: Øystein Foros and Greg Shaffer. *VoxEU*, 2013.
- 50) 'National and Global Regulation of the Market for Internet Connectivity.' Co-author: Øystein Foros. In Thorsten Wichman (ed.): *Economics and the Internet: Proceedings from the Third Berlin Internet Economics Workshop*, Berlecon Research, 2001, 33-45.
- 51) 'The Internet Market Structure: Implications for National and International Regulation.' Co-author: Øystein Foros. *Teletronikk* 96(2); 2000, 45-59.

VII PUBLICATIONS IN NORWEGIAN

- 52) 'Størrelsesbasert prisdiskriminering i det norske dagligvaremarkedet: Teori og terreng'. Co-author: Øystein Foros, 2019 (5), s. 42-53.
- 53) 'Strategisk skreddersøm av produkter og priser' Co-authors: Øystein Foros and Mai Nguyen-Ones. *Praktisk økonomi og finans*, 2019, 35(1), 61-68.
- 54) 'Innkjøpspriser i dagligvaremarkedet' Co-author: Øystein Foros. *Samfunnsøkonomen* 2018 (4), s. 10-15.
- 55) 'Individuelle priser i dagligvaremarkedet – et fangens dilemma for kjedene? Co-authors: Øystein Foros and Frode Steen. *Magma* 4/2017 s. 44-49.
- 56) 'Fastpris på bøker' *Samfunnsøkonomen* 2014 (4), 29-37. Co-authors: Øystein Foros and Erling Hjelmeng.
- 57) 'Fusjon i tosidige markeder' *Magma* 2013(08), 51-62. Co-author: Lars Sjørgard.
- 58) 'Bør den indirekte pressestøtten gis som momsfratak eller skattefradrag?' *Norsk Medietidsskrift* 2013, 20(1); 29-51. Co-author: Jarle Møen.
- 59) 'Fastpris – med fokus på bokbransjen' *Praktisk Økonomi & Finans* 4, 2012: 67-77. Co-author: Øystein Foros.
- 60) 'NRK disiplinere TV2 og TVNorges reklamelyst', *Samfunnsøkonomen* nr. 7, 2010; 25-27. Co-author: Øystein Foros.
- 61) 'Mediemarked og mediepolitikk' (English title: Media Markets and Media Policy). Co-author: Guttorm Schjelderup. Enclosure to St. meld.nr 30 (2006-2007) "Kringkasting i en digital fremtid" (White Paper: "Broadcasting in a Digital Future")
- 62) 'Mediekonkurranse: P4 versus Kanal 24' (English title: Media competition: P4 versus Kanal 24). Co-author: Lars Sjørgard. *Magma* 2(8); 2004, 83-92.
- 63) 'Bredbånd – til alle?' (English title: Broadband – to everyone?) Co-authors: Øystein Foros and Lars Sjørgard. In Helge Godø (ed): *IKT etter dotcom-boblen*. Gyldendal Akademiske, 2003; 190-210.
- 64) 'Konkurranse og regulering innen Internett.' (English title: Competition and Regulation in the Internet.) Co-author: Øystein Foros. *The Norwegian Economic Journal* 116(2); 2002, 149-167.
- 65) 'Hvem vinner når tele og media møtes? Aksessleverandørenes strategiske utfordringer.' (English title: Who Wins when Tele and Media meet? Strategic Challenges for Local Access Providers.) Co-authors: Øystein Foros and Lars Sjørgard. In: Svein Ulset (ed.): *Fra summetone til informasjonsportal* (English title: From Dialing Tone to Information Portal). SNF Årbok, 2001, 93-113.
- 66) 'IKT-næringen: Integrasjon, konkurranse eller vennskap?' (English title: 'The ICT industry (information and communications technology): Integration, Competition or Friendship?') Co-authors: Øystein Foros and Lars Sjørgard. *Magma* 3(4); 2000, 19-30.
- 67) 'Sentrale lokaliseringsfaktorer for flernasjonale oljeselskaper - Klynger og materialitet.' (English title: 'Central Locational Factors for Multinational Oil Companies – Clusters and

Materiality.’) Co-authors: Petter Osmundsen and Ragnar Tveterås. *Beta* 1(14); 2000, 30-43.

- 68) 'Mot en ny økonomisk geografi? Implikasjoner av økonomisk integrasjon for velferd og næringsstruktur i et lite land.' (English title: 'Towards a New Economic Geography? Implications of Economic Integration for Welfare and Production Structure in a Small Country.') Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup. *The Norwegian Economic Journal* 112; 1998, 127-154.

VIII WORKING PAPERS (NOT UPDATED)

- ‘Turning the Page on Business Formats for Digital Platforms: Does Apple’s Agency Model Soften Competition?’ CESifo Working Paper 4362. Co-authors: Øystein Foros and Greg Shaffer.
- ‘Competition between Content Distributors in Two-Sided Markets’ CESifo Working Paper 3885. Co-authors: Harald Bergh, Bjørn-Atle Reme and Lars Sørgard.
- ‘Broadcasting, advertising finance and the rationale for public broadcasting’ SNF Working Paper 15/06. Co-authors: Simon Anderson and Guttorm Schjelderup.
- ‘Implikasjoner for norsk næringspolitikk av sentrale utviklingstrekk i EU’ SNF Report 05/04. Co-authors: Kåre Petter Hagen, Jan I. Haaland, Karen Helene Midelfart and Ottar Mæstad.
- ‘Trade and Multinationals: The Effect of Economic Integration on Taxation and Tax Revenue.’ SNF Working Paper 73/03. Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup.
- ‘Why Corporate Taxes May Rise: The Case of Economic Integration.’ NHH Discussion Paper, SAM 5-2003. Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup.
- ‘Malaysia – The Lucky Man of Asia?’ SNF Working Paper 59/01.
- ‘The Philippines – The Sick Man of Asia?’ SNF Working Paper 24/00, 2000.
- ‘What Determines the Economic Geography of Europe?’ CEPR Discussion Paper 2072, 1999. Co-authors: Jan I. Haaland, Karen Helene Midelfart Knarvik and Johan Torstensson.
- ‘Industrial Agglomeration and Capital Taxation.’ NHH Discussion Paper 7/98, 1998. Co-authors: Karen Helene Midelfart Knarvik and Guttorm Schjelderup.
- ‘Øst-Europas industriproduksjon og internasjonale handel.’ (English title: Eastern Europe's Industrial Production and International Trade.) SNF Working Paper 09/1996. 1996.
- ‘Increasing Returns to Scale: Industrialization and Choice of Location.’ 1996. SNF report 1996.

IX PRESENTED ARTICLES (NOT UPDATED)

- 1) “Department Seminar”, University of Bergen, March 17, 2015. Presented: “The impact of discriminating value-added taxes in a two-sided market with multi-homing consumers”.
- 2) “Department Seminar”, National University of Ireland, Maynooth, April 4, 2014. Presented: “Does Apple’s Agency Model Soften Competition?”.
- 3) “Department Seminar”, University of Tübingen, Germany, December 3, 2013: Presented: “Does Apple’s Agency Model Soften Competition?”.
- 4) “11th Media Economics Workshop”, Tel-Aviv, Israel, October 12, 2013: Presented: “Does Apple’s Agency Model Soften Competition?”.
- 5) “11th EBES Conference”, Ekaterinburg, Russia, September 14, 2013: Presented: “Does Apple’s Agency Model Soften Competition?”.
- 6) “LCBR European Marketing Conference”, Frankfurt, August 16, 2013: Presented: “Does Apple’s Agency Model Soften Competition?”.
- 7) “EBES Warsaw 2012, November 3, 2012: “Market Segmentation in Two-sided Markets”

- 8) "OECD Technical Workshop", Paris, December 8, 2011. Presented: "Taxation in Two-Sided Markets"
- 9) "9th Workshop on Media Economics", Moscow, October 29, 2011. Presented: "Competition between content distributors in two-sided markets".
- 10) "Department Seminar", University of Copenhagen, March 18, 2011. Presented: "Hotelling competition with multi-purchasing"
- 11) "Department Seminar", University of Bergen, February 4, 2011. Presented: "Hotelling competition with multi-purchasing"
- 12) "Department Seminar", University of Dusseldorf, December 13, 2010. Presented: "Competition between content distributors in two-sided markets".
- 13) "The 10th World Congress of the Econometric Society", August 21, 2010, Shanghai, China. Presented: "Hotelling competition with multi-purchasing: Time Magazine, Newsweek, or both?"
- 14) "Conference on Platform Markets: Regulation and Competition Policy", June 1, 2010, Mannheim, Germany. Presented: 'Price Coordination in Two-Sided Markets: Competition in the TV Industry'
- 15) "The 8th Annual International Industrial Organization Conference", May 16, 2010, Vancouver, Canada. Presented: "Hotelling competition with multi-purchasing: Time Magazine, Newsweek, or both?"
- 16) "IO Seminar", February 2010, NHH. Presentation: "Multi-purchase on the Hotelling line: Time, Newsweek, or both?"
- 17) "6th ZEW Conference: The Economics of Information and Communication Technologies", July 2008, Mannheim, Germany. Presentation: "Price-dependent Profit-Sharing as a Channel Coordination Device".
- 18) "Telecom ParisTech Conference on the Economics of ICT", June 2008, Paris. Presentation: "Price-dependent Profit-Sharing as a Channel Coordination Device".
- 19) "Department Seminar", ESMT, September 2007, Berlin. Presentation: "Efficiency Enhancing Taxation in Two-sided Markets".
- 20) "Department Seminar", NTNU, September 2007, Trondheim. Presentation: "Efficiency Enhancing Taxation in Two-sided Markets".
- 21) "14th International Conference on Retailing and Service Science", June 2007, San Francisco. Presented: "Slotting Allowances to Coordinate Manufacturers' Retail Sales Effort".
- 22) "Department Seminar", University of Stavanger, May 2007, Stavanger. Presented: "Taxation in Two-Sided Markets".
- 23) "Nordic Workshop on Tax Policy and Public Economics", November 2006, Bergen. Presented: "Taxation in Two-Sided Markets".
- 24) "Department Seminar", University of Bergen, September 2006. Presentation: "Taxation in Two-Sided Markets".
- 25) "Conference on the Economics of Information and Communication Technologies (Telecom Paris/IDEI)", Paris, June 2006. Presentation: "Do Consumers buy Less of a Taxed Good? Consequences of Taxation in Two-Sided Markets".
- 26) "Industrial Organization and the Food Processing Industry (IDEI/INRA)", June 2006, Toulouse. Presentation: "Do Slotting Allowances Harm Retail Competition?"
- 27) "SES 2006", April 2006, Perth, Scotland. Presented: "Do Consumers buy Less of a Taxed Good? Consequences of Taxation in Two-Sided Markets"
- 28) University of Otago, Dunedin, New Zealand, December 2005. Department Seminar. Presented: "Ad Valorem Taxes in Two-Sided Markets".
- 29) "Telenor Workshop on Network Economics", August 2005, Bergen. Presented: "Ad Valorem Taxes in Two-Sided Markets".

- 30) "NOEG 2005", May 2005, Innsbruck, Austria. Presented: "Financing of Media Firms: Does Competition Matter?"
- 31) "The European Network on Industrial Policy (EUNIP) Annual Conference 2004", December 2004, Birmingham, UK. Presented: "R&D Policies, Trade and Process Innovation".
- 32) "International Industrial Organization Conference", April 2004, Chicago, USA. Presented: "Competition in Newspaper and TV Industries: Advertising or Consumer Payment?"
- 33) "2nd Workshop on Media Economics," October 2003, Norwegian School of Economics and Business Administration, Bergen. Presented: "Competition in Newspaper and TV Industries: Advertising or Consumer Payment?"
- 34) "Norio IV", June 2003, University of Copenhagen, Copenhagen. Presented: 'Strategic Regulation Policy in the Internet'.
- 35) "Nordic International Trade Seminar (NOITS)", May 2003, Norwegian School of Economics and Business Administration, Bergen. Presented: 'Strategic Regulation Policy in the Internet'.
- 36) "Workshop on Internet Economics", April 2003, University of Copenhagen, Copenhagen. Presented: 'Strategic Regulation Policy in the Internet'.
- 37) "IDEI-CEPR: The Economics of the Software and Internet Industries", January 2003, Toulouse, France. Presented: 'Media Competition When the Audience Dislikes Advertising'.
- 38) "The 25th National Research Conference for Economists", January 2003, Bergen, Norway. Presented: "Why Corporate Taxes May Rise: The Case of Trade Liberalization and Foreign Ownership".
- 39) "FIBE, 2003", January 2003, Bergen, Norway. Presented: 'Media Competition When the Audience Dislikes Advertising'.
- 40) "5th Kiel Workshop in Economics on the Economics of Information and Network Industries", August 2002, Kiel, Germany. Presented: 'The Economics of Internet Portals'.
- 41) "2nd ZEW Conference: The Economics of Information and Communication Technologies", June 2002, Mannheim, Germany. Presented: 'The Economics of Internet Portals'.
- 42) "Third CEPR Conference on Applied Industrial Organization", June 2002, Bergen, Norway. Presented: 'The Economics of Internet Portals'.
- 43) "Public Economics and Economic Geography". CORE-UCL/CREW-FUNDP, February 2002, Namur, Belgium. Presented: 'Consequences of Economic Integration for Equilibrium Corporate Tax Rates'.
- 44) "EARIE", August/September 2001, Dublin, Ireland. Presented: 'The Broadband Access Market: Competition, Uniform Prices and Geographical Coverage'.
- 45) "Information and Communications Technologies". ZEW Conference, June 2001, Mannheim, Germany. Presented: 'The Broadband Access Market: Competition, Uniform Prices and Geographical Coverage'.
- 46) "Nordic Workshop on ICT related Research". Foundation for Research in Economics and Business Administration, Bergen June 2001. Presented: 'International Complementarities in the Internet and Regulation of Domestic Local Access Prices'.
- 47) "20th Annual Conference on Regulation and Competition: Competitive Change in Network Industries". CRRF Conference, Pennsylvania May 2001. Presented: 'The Broadband Access Market: Competition, Uniform Prices and Geographical Coverage'.
- 48) Norwegian School of Economics and Business Administration. Special Course: "Growth and Crises in Asia." March, 2001. Presented: 'The Philippines – The Sick Man of Asia? Economic Development in the Philippines after 1946.' February, 2001.

- 49) Norwegian School of Economics and Business Administration. Department Seminar. Bergen, Norway, January 2001. Presented: 'The Broadband Access Market: Competition, Uniform Prices and Geographical Coverage'.
- 50) "Conference on Antitrust Issues in International Markets". CEPR/WZB Conference Berlin November/December 2000. Presented: "Access Pricing, Quality Degradation and Foreclosure in the Internet".
- 51) Norwegian Research Centre in Organization and Management. Department Seminar. Bergen, Norway, June 2000. Presented: "Access Pricing, Quality Degradation and Foreclosure in the Internet".
- 52) "Third Berlin Internet Economics Workshop". Berlin, Germany, May 2000. Presented: 'National and Global Regulation of the Market for Internet connectivity'.
- 53) Telenor FoU: "Regulation Policy in the Internet market", Oslo, Norway, February, 2000.
- 54) Norwegian School of Economics and Business Administration. Special Course: "Growth and Crises in Asia." March, 2000. Presented: 'The Philippines – The Sick Man of Asia? Economic Development in the Philippines after 1946.' February, 2000.
- 55) Norwegian School of Economics and Business Administration. Department Seminar. Bergen, Norway, September, 1999. Presented: 'Trade Costs, Imitation, and Innovation'.
- 56) "Conference on Dynamics, Economic Growth and International Trade, IV". Tilburg University, Tilburg, Netherlands, July 1999. Presented: 'Globalization versus Protectionism: Consequences for Long-term Growth and Welfare in the South'.
- 57) Norwegian Ministry of Finance, Statistics Norway, and The Research Council of Norway: "SAKI – Cooperative Project on Knowledge Investments". Oslo, Norway, May 1999. Presented: 'Endogenous Growth and Trade Liberalization Between Small and Large Countries'.
- 58) Christian Michelsen Institute, Norwegian School of Economics and Business Administration, and University of Bergen: "Industrial Organization, Finance, and Market". Bergen, Norway, April 1999. Presented: 'Competing for Capital in a Lumpy World'.
- 59) The Norwegian University of Science and Technology, Department of Economics. Department Seminar. Trondhjem, Norway, April 1999. Presented: 'Trade Liberalization, Saving, and Development'.
- 60) The Third Conference of the European Union Thematic Network "Innovation, R&D, and Productivity". Urbino, Italy, June 1998. Presented: "Trade Costs, Innovation, and Imitations".
- 61) Universitat Pompeu Fabra. Department Seminar. Barcelona, Spain, May 1998. Presented: "Trade Costs, Innovation, and Imitation".
- 62) European Science Foundation Workshop on "International Trade, Location of Economic Activities, and Employment". Geneva, Switzerland, June 1997. Presented: "Endogenous Growth and Trade Liberalization Between Small and Large Countries".
- 63) Norwegian School of Economics and Business Administration. Department Seminar. Bergen, Norway, February 1997. Presented: "Endogenous Growth and Trade Liberalization Between Small and Large Countries".

X CONSULTANCY

- Kommentarer til Landbruksdirektoratets rapport «Utredning om særskilt distribusjonstilskudd i prisutjevningsordningen for melk». Co-autjors: Øystein Foros and Erling Hjelmeng. Analysis for Q-meieriene. 2017.
- Konkurransen om melkebøndene. Co-autjors: Øystein Foros and Erling Hjelmeng. Analysis for Q-meieriene. 2017.

- Consultancy on the grocery market. In cooperation with Øystein Foros. For Bahr/REMA 1000, April 2018 – ongoing
- Går vi mot duopol eller danske tilstander i det norske dagligvaremarkedet? Størrelsesbasert prisdiskriminering: Årsaker og konsekvenser. Co-author: Øystein Foros. Analysis for Bahr/Rema1000. August 2019.
- Tilleggsnotat til «Markedet for bredbånd hjemme: Markedsavgrensning og konkurranseanalyse». Co-author: Øystein Foros. Analysis for Telenor. April 2019.
- Asymmetriske innkjøpspriser i dagligvaremarkedet: En vurdering av konsekvensene av et forbud mot prisdiskriminering fra dominerende leverandør. Co-author: Øystein Foros. Analysis for Bahr/Rema1000. July 2018.
- Does exogenous asymmetry in size among retailers induce input price discrimination?. Co-authors: Øystein Foros and Greg Shaffer. Analysis for Bahr/Rema1000. July 2018.
- Markedet for bredbånd hjemme: Markedsavgrensning og konkurranseanalyse. Co-author: Øystein Foros. Analysis for Telenor. May 2018.
- Consultancy on sector-specific regulation in the telecommunication market. In cooperation with Øystein Foros, 2016-2018. For Telenor.
- Consultancy for Den norske Forleggerforening, January 2018.
- Konkurransforholdene i meierisektoren. Co-authors: Erling Hjelmeng and Øystein Foros, analysis for Q-meieriene. 2017.
- Nettnøytralitet og mediemangfold. In cooperation with Øystein Foros, 2016. For Telenor.
- Markedssvikt i nyhetsproduksjon: Er statsstøtte til en lineær reklamefinansiert allmennkringkaster et velegnet virkemiddel?, Co-author: Øystein Foros, analysis for Discovery Networks. October 2016.
- Consultancy on sector-specific regulation in the telecommunication market. In cooperation with Øystein Foros, 2016. For Telenor.
- Consultancy on the merger between Børsen and JP/Politikens Hus A/S. In cooperation with Øystein Foros, 2016, for Oslo Economics.
- Consultancy on the effects of TV 2's purchase of C More. In cooperation with Øystein Foros, 2015, for TV 2.
- Consultancy on the merger between TeliaSonera and Tele 2. In cooperation with Øystein Foros, 2014, for Konkurransetilsynet.
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