

CATALINA FRANCO

Norwegian School of Economics (NHH), Economics Department and FAIR

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ACADEMIC APPOINTMENTS

- 2019 - **Norwegian School of Economics (NHH)**
Economics Department and Centre for Experimental Research on Fairness, Inequality and Rationality (FAIR)
Postdoctoral fellow
- 2017 - **Universidad del Rosario**, Bogotá, Colombia
Economics Department
Research fellow

ACADEMIC DEGREES

- 2012-2017 Ph.D. in Economics, **University of Michigan**, Ann Arbor
Dissertation: “Three Essays in Economics: Recidivism, Economic Decision Making and Biases in Beliefs”
Committee: Tanya Rosenblat, Martha Bailey, Dean Yang, Hoyt Bleakley
- 2012-2014 M.A. in Economics, **University of Michigan**, Ann Arbor
- 2007-2009 M.A. in Economics, **Universidad de los Andes**, Bogotá, Colombia
- 2001-2006 B.A. in Economics, **Universidad Nacional de Colombia**, Bogotá, Colombia

RESEARCH

Research interests: Development, Behavioral and Experimental Economics, Applied Econometrics

Working papers

How does relative performance feedback affect beliefs and academic decisions? Evidence from a field experiment [\[PDF\]](#)

Estimating the effect of imprisonment on recidivism and employment: Evidence from discontinuities in sentencing guidelines, *submitted* (with Shawn D. Bushway, David Harding, and Jeffrey Morenoff) [\[PDF\]](#)

Behavioral dynamics in transitions from college to the workforce, *submitted* (with Meera Mahadevan) [\[PDF\]](#)

Poverty, risk aversion and inconsistent choices [\[PDF\]](#)

Work in progress

The Role of Gender Diversity in Learning in Introductory Economics Courses, *data collection completed* (with Manuela Angelucci, Martha Bailey, Adam Stevenson and Linda Tesar)

Gender gaps in career choices: Experimental evidence on the provision of test score information among students in Colombia, *pilot completed* (with Amelia Hawkins)

Willingness to pay for formal job attributes: A discrete choice experiment, *data collection to start Nov. 2019*

Pre-doctoral publications

“Latin American immigration in the United States: Is there wage assimilation across the wage distribution?,” *Hispanics in the US Labor Market*, Richard R. Verdugo ed., Centre for Demographic Studies, Barcelona, Spain, 2013.

“Earnings differentials in Colombia: A study of young and rural workers, 2002-2009,” with Johanna Ramos, *Economic Analysis Review*, Vol. 25, No.2, special issue: Inequality and income mobility in Latin America, 2010.

FELLOWSHIPS, HONORS AND AWARDS

- 2017 Michigan Institute for Teaching and Research in Economics (MITRE) grant - \$5,000 and Rackham Graduate Student Research grant - \$3,000
- 2012-16 Fulbright grant for doctoral studies in the United States
- 2016 Rackham Summer Award - \$8,000; George Katona Economic Behavior Research Award (Institute for Social Research) - \$6,000 (with Meera Mahadevan); Michigan Institute for Teaching and Research in Economics (MITRE) grant - \$5,000 (with Amelia Hawkins) and Susan Lipschutz, Margaret Ayers and Anna Olcott Smith Awards (nominee by the Economics Department)
- 2015 Michigan Institute for Teaching and Research in Economics (MITRE) grant - \$3,000
- 2014 Rackham Predoctoral Fellowship - \$1,500
- 2011 Third place, George Washington University Student Research Symposium
- 2010 American Institute for Economic Research Fellowship - \$2,500
- 2006 Ranked 2/74 graduating class, Economic Sciences Department, National University of Colombia

PRESENTATIONS

- 2019 | Symposium for Economics Experiments in Developing Countries (SEEDEC), Berkeley; Seminario CEDE, Universidad de los Andes. *Upcoming*: 14th Nordic Conference on Behavioural and Experimental Economics; Bergen Development Economics Workshop, CMI
- 2018 | Advances with Field Experiments, U. Chicago; ESA Antigua; TALEX, U. Rosario; Department Seminar, U. Rosario; Applied Micro, joint U. Andes - U. Rosario, H2D2, U. Michigan; Lab Meeting, School of Information, U. Michigan; Experimental Seminar (BEBES) x2 ; Public Policy, Universidad de Antioquia
- 2017 | NEUDC, Tufts (Mahadevan); Experimental seminar, joint U. Andes - U. del Rosario; Universidad Nacional de Colombia; Lab Meeting, School of Information, U. Michigan; Advances with Field Experiments, U. Chicago; Research Day, U. Rosario; PhD workshop, Norwegian School of Economics; H2D2, U. Michigan
- 2016 | Labor Lunch, U. Michigan; H2D2, U. Michigan, Symposium for Economic Experiments in Developing Countries (SEEDEC), Kenya; CIERS, U. Michigan; Midwest Economics Association Annual Meeting; Lab Meeting, School of Information, U. Michigan; Winter Experimental Social Science Institute, NYU Abu Dhabi
- 2015 | Lab Meeting, School of Information, U. Michigan; Institute for Research on Poverty Summer Research Workshop, U. Wisconsin; H2D2, U. Michigan
- 2014 | H2D2, U. Michigan
- 2013 | Econometrics summer reading group, University of Michigan
- 2011 | Student Research Symposium (poster presentation), George Washington University; Third Bolivian Conference on Development Economics; Labor Markets Unit brown bag seminar, IDB

REFEREE SERVICE

American Economic Journal: Applied Economics, Journal of Quantitative Criminology

TEACHING EXPERIENCE

UNIVERSIDAD DEL ROSARIO	Instructor <i>Microeconomics 1</i> (Consumer Theory) x 2, undergraduate
UNIVERSITY OF MICHIGAN	GSI for master's <i>Quantitative Methods</i> (ECON 500), undergraduate <i>Development Economics</i> (ECON 461 and ECON 360)
UNIVERSIDAD DE LOS ANDES	TA for undergraduate <i>Econometrics</i> and <i>Macroeconomics</i>
NATIONAL U. OF COLOMBIA	Lecturer for <i>Introduction to Applied Econometrics</i> (short course, Feb. 2016); TA for undergraduate <i>Econometrics</i> , <i>Macroeconomics</i> , and <i>Principles of Economics</i>

PRE-DOCTORAL EMPLOYMENT

2010 - 2012	Research Fellow at INTER-AMERICAN DEVELOPMENT BANK, WASHINGTON, DC <i>Labor Markets Unit</i>
2006 - 2010	Junior Researcher at NATIONAL PLANNING DEPARTMENT, BOGOTA, COLOMBIA <i>Economic Studies Unit</i> and <i>Public Policy Evaluation Unit</i>
2005 - 2006	Research Assistant at CENTRAL BANK OF COLOMBIA, BOGOTA, COLOMBIA <i>Research Unit</i>