

## RESEARCH FOCUS

Leadership, Entrepreneurship and Marketing

## EDUCATION

NHH PhD Research Scholar | Since Jan. 2019 | NHH Norwegian School of Economics, Norway

M.Sc. | Jul. 2014 | University of Tehran, Iran

B.Sc. | Feb. 2011 | University of Applied Science and Technology, Iran

## INTERNATIONAL SCHOLARSHIP

NHH Norwegian School of Economics PhD Research Scholar

Xi'an Jiaotong University President PhD Scholarship

Khazar University President PhD Scholarship

Dalian University of Technology Liaoning Government PhD Scholarship

## PUBLICATION

– Zarei, M., Talebi, S. M., & Zarei, B. (2019). Diagnosing Entrepreneurial Networks: Using Failure Mode and Effect Analysis. *International Journal of Business Excellence* (forthcoming).

– Jamalian, A., Safaei Ghadikolaie, A., Zarei, M., & Ghasemi, R. (2018). Sustainable Supplier Selection by Way of Managing Knowledge: A Case of Automotive Industry. *International Journal of Intelligent Enterprise*, 5(1–2), 125–140.

– Zarei, M. (2017). Entrepreneurial Tournaments: Towards Disclosing the Rivalry Process Among Corporate Entrepreneurs. *Journal of Entrepreneurship, Management and Innovation*, 13(2), 33–58.

– Zarei, M., Alambeigi, A., Zarei, B., & Karimi, P. (2017). The Effects of Mergers and Acquisitions (M&As) on Bank Performance and Entrepreneurial Orientation (EO). In *Iranian Entrepreneurship* (pp. 361–375). Springer International Publishing.

– Zarei, M., Jamalian, A., & Ghasemi, R. (2017). Industrial Guidelines for Stimulating Entrepreneurship with the Internet of Things. In *The Internet of Things in the Modern Business Environment* (pp. 147–166). IGI Global.

– Zarei, M., Zarei, B., & Ghapanchi, A. H. (2017). Lessons learnt from Process Improvement in a Non-Profit Organisation. *International Journal of Business Excellence*, 11(3), 277–300.

– Khorrami, H., Zarei, M., & Zarei, B. (2017). Heuristics of the Internationalisation of SMEs: A Grounded Theory Method. *International Journal of Management and Enterprise Development*, 16(3), 174–206.

– Bazargan, A., Ghasemi, R., Eftekhari Ardebili, M., & Zarei, M. (2017). The Relationship between ‘Higher Education and Training’ and ‘Business Sophistication’. *Iranian Economic Review*, 21(2), 319–341.

– Zarei, M., Mohammadian, A., & Ghasemi, R. (2016). Internet of Things in Industries: A Survey for Sustainable Development. *International Journal of Innovation and Sustainable Development*, 10(4), 419–442.

– Mehregan, M. R., Ghasemi, R., Amirnequiee, S., & Zarei, M. (2016). Developing DEMATEL–CCA Hybrid Algorithm Approach to Analyze the Causal Relations on Global Competitiveness’ Pillars. *4th International Conference on Strategic Management* (pp. 583–612). Tehran, Iran: University of Tehran.

– Zarei, M., Alambeigi, A., Karimi, P., & Zarei, B. (2015). What Drives Mergers and Acquisitions Waves in Developing Countries? Evidences from Iranian Banking Industry. *Iranian Economic Review*, 19(2), 123–137.

– Zarei, M., Alambeigi, A., & Zarei, B. (2014). Identifying Fields for Merges and Acquisitions in the Agricultural Production Cooperatives in Iran. *Journal of Strategic Management Studies*, 18(5), 37–57. (In Persian).

## RESEARCH FUNDING AWARD

Department of Business and Entrepreneurship, Iran Telecommunication Research Center | 2016–17 | Grant Number: 9334113

## TEACHING EXPERIENCE

Iran Telecom Fair 2016, Telecommunications Infrastructure Company | 2016

Faculty of Entrepreneurship, University of Tehran | 2015

Department of Business and Entrepreneurship, Iran Telecommunication Research Center | 2015

Iran University of Industries and Mines | 2014

## EMPLOYMENT EXPERIENCE

CEO & Founder

METHODIC Management Consulting Group | 2016–18

Business Process Analyser and Project Assistant

Urban Renewal Organization of Tehran | 2016

Faculty of Entrepreneurship, University of Tehran | 2015–16

Noandish Economics & Management Research Group | 2014

Researcher

Iran Telecommunication Research Center, Iran ICT Ministry | 2014–17

Islamic Azad University | 2016–17

Peyke Bartar Co. | 2013

Iran Road Load Co. | 2012–13

## APPRECIATION

Department of Business and Entrepreneurship, Iran Telecommunication Research Center | 2016

Information Technology Organization, Iran ICT Ministry | 2015

## LANGUAGE

English, Kurdish, Persian